Development Director

Anticipated Start: Mid-December 2026

The Locker Project is seeking a full-time (35-40 hours per week) Development Director to plan and oversee our fundraising efforts. We are located in South Portland and will consider a hybrid arrangement. To apply, send resume and cover letter to kathryn@mainelockerproject.org by November 13, 2026.

Our Mission: The Locker Project connects food-insecure children in Maine with nourishing food to improve their learning capacity, health and future. We take a whole-family approach to child hunger with programs that strive to be low-barriers, stigma-free and environmentally responsible.

Our Vision: Our community meets all children's basic need for nourishing food to fuel growth and learning.

What We Do: We send bags of fresh produce and staples home with public school and preschool students and host free farmers market-style events at schools and neighborhood sites. We share more than half a million pounds of nutritious food each year in the Greater Portland community.

Compensation Package

- Starting salary of $70,000 to 76,000, depending on experience
- QSEHRA (pre-tax, IRS maximum) stipend toward health care costs
- Three weeks paid time off per year
- Additional sick time available as needed
- Professional development opportunities

Work Experience and Skills

- 3+ years experience in a non-profit development role
- Excellent organizational as well as verbal and written communication skills
- Proven track record of meeting or exceeding fundraising goals
- Successful collaboration with board, staff and community members
- Facility with technology tools, including Google Workspace, Mailchimp, CANVA, Little Green Light (or other donor database)

Personal Qualities

- Passion for social equity and community-building
- Commitment to food access and sustainability
- Open-minded, flexible, and able to accept and offer constructive feedback
- Exhibits respect for and contributes to a team culture

Responsibilities

- ➢ Develop a cohesive strategy for advancing the organizational mission and culture:
    - Set fundraising goals and priorities
    - Establish development calendar to align efforts for all communication channels
    - Ensure brand integrity and strengths-based language as well as cultural and trauma sensitivity in all messaging
    - Research new opportunities for revenue generation
- ➢ Produce timely reports to inform financial planning, communications, and marketing
- ➢ Prepare annual impact report
- ➢ Manage Little Green Light (LGL) donor database
- ➢ Implement Individual Giving Program
- ➢ Support Business Engagement
- ➢ Collaborate on Grant Writing
- ➢ Contribute to agency-wide projects such as strategic planning initiatives
- ➢ Stay apprised of national, state and local issues relevant to childhood hunger, nutrition security, and the food system in general.

The Locker Project does not discriminate in employment opportunities or practices because of race, color, religion, national origin, age, disability, sexual orientation, gender identity, gender expression, or appearance.